











- 4-6/8/21 Board Action: The Board appointed At-Large Trustee Dr. Jennifer Korzeb to fill the vacant MDS Treasurer position for the remainder of the term beginning July 1, 2021 and ending June 30, 2022.
- 5-6/8/21 Board Action: The Board voted to move Dr. Andrea Fallon from the position of alternate delegate to full voting delegate in the MDS delegation to the ADA House of Delegates in October 2021.
- 6-6/8/21 Board Action: The Board voted to approve the policy that states that the per diem allotment for the ADA House of Delegates each year will be two times the General Services Administration (GSA) rate of the city in which the ADA meeting is being held.
- 7-6/8/21 Board Action: The Board voted to postpone definitely to November 1, 2021, a vote on Board stipends. This Work Group or a new group will be appointed to continue to study this and present a recommendation to the Board.
- 8-6/8/21 Board Action: The Board voted to go into Executive Session at 6:55 pm.
- 9-6/8/21 Board Action: The Board voted to come out of Executive Session at 7:31 pm.
- 10-6/8/21 Board Action: The Board voted to report out of Executive Session that it approved the creation of a District Policy Board Work Group to review policies as they relate to the MDS and Districts.
- 11-6/8/21 Board Action: The Board voted to report out of Executive Session that it approved the MDS Executive Director performance goals.
- 12-6/8/21 Board Action: The Board voted to report out of Executive Session that it approved the composition and duties of the Executive Director Compensation Committee. This Committee will be added to the Board of Trustees Organizational and Operating Manual.

## **July 19, 2021**

- 1-7/19/21 Board Action: The Board approved the addition of a new item of business under the report of the Executive Director.
- 2-7/19/21 Board Action: The Board approved the Consent Calendar as presented, which included the following item:
  - Approval of the June 8, 2021, MDS Board of Trustees meeting minutes.
- 3-7/19/21 Board Action: The Board approved the agenda for the July 19, 2021, MDS Board of Trustees meeting as amended.
- 4-7/19/21 Board Action: The Board approved the date of Tuesday, June 14, 2022, at 6:00 pm for a virtual special session of the MDS House of Delegates for the review of the proposed budget for the 2022-2023 MDS fiscal year and to review any additional budget related resolutions.
- 5-7/19/21 Board Action: The Board voted to amend the tenth item listed in the 3-year picture to read, “Increase collaboration with other health care organizations and dental education programs.”
- 6-7/19/21 Board Action: The Board voted to approve the following purpose and niche statements of the core focus, the 10-year target, and the 3-year picture.

### Core Focus

- Purpose: Empowering dental health professionals throughout their careers
- Niche: The leading resource for member success

10 Year Target

- 10-Year Target: Attain 85% market share while generating \$10 million in non-dues revenue

3-Year Picture

1. Operating Income - \$8 million
2. Market Share – 77%
3. Reserve Balance – no lower than \$4 million
4. Net profit of \$1.5 - \$2 million from sustainable Yankee branded events
5. Increase Non-dues/Non-Yankee revenue by \$500,000
6. Actively measuring engagement, participation, and value
7. Create and execute a plan to improve member value
8. Create and execute a plan to improve retention of members less than 3 years in practice
9. Executing a clear advocacy plan
10. Increase collaboration with other health care organizations and dental education programs
11. Leadership development at the District and state level with the governance structure
12. Continued commitment to diversity, equity, and inclusion
13. Staff - 37 to 41 right people right seats

- 7-7/19/21 Board Action: The Board voted to allow Dr. Howard Zolot to be an alternate delegate whose travel expenses for the ADA House of Delegates are funded by the MDS.
- 8-7/19/21 Board Action: The Board voted to fund one additional MDS alternate delegate for the ADA House of Delegates meeting. An individual will be put before the Board for consideration at its next meeting.
- 9-7/19/21 Board Action: The Board voted to revise the seventh item listed under the Core Values section of the Core Competencies for the Selection of the Yankee General Chairs section of the MDS Board of Trustees Organizational and Operating Manual to read, “A person shall not serve as General Chair for more than two years.”
- 10-7/19/21 Board Action: The Board voted to enter into Executive Session at 4:10 pm.
- 11-7/19/21 Board Action: The Board voted to come out of Executive Session at 4:34 pm.
- 12-7/19/21 Board Action: The Board voted to report out of Executive Session a decision to dissolve the District Policy Board Work Group in lieu of scheduling monthly meetings between the District Treasurers, the MDS Treasurer, and appropriate MDS staff for a period of six months, at which point the Board of Trustees will reevaluate the frequency of the meetings.
- 13-7/19/21 Board Action: The Board voted to amend the fourth paragraph on page three of the MDS Board of Trustees Organizational and Operating Manual to read, “The Board of Trustees is made up of six elective Officers - the President, Vice President, Secretary, Treasurer, Speaker of the House, and Immediate Past President - the Executive Director, six Regional Trustees, one At-Large Trustee, and four Guest Board Members. The Treasurer, the Speaker, the Executive Director, and the Guest Board Members do not have voting privileges.”
- 14-7/19/21 Board Action: The Board voted to remove the last sentence, “These Directors have BOT privileges for Yankee Dental Congress,” from the section on MDS Designated EDIC/EDIA Directors.
- 15-7/19/21 Board Action: The Board voted to approve the 2021 MDS Board of Trustees Organizational and Operating Manual as amended.

- 16-7/19/21 Board Action: The Board voted to appoint a task force to carefully review the MDS Board of Trustees Organizational and Operating Manual and provide recommended updates for the Board's consideration. Drs. Paul Gamache, Michael Mayr, James Lee, Mary DeMello and Neha Das volunteered to be part of this task force.
- 17-7/19/21 Board Action: The Board voted to revise item (d) listed under the Officers and Trustees Reimbursement for Traveling on Society Business section of the Expense Reimbursement Protocol to read, "The room rate for attending the ADA House of Delegates is determined by the standard double rate in the ADA's room block for the meeting at the headquarters hotel for the meeting. Upgrades are at the member's discretion and personal expense."
- 18-7/19/21 Board Action: The Board voted to approve the MDS Board of Trustees Expense Reimbursement Protocol as amended. This protocol can be found in the MDS Board of Trustees Organizational and Operating Manual.
- 19-7/19/21 Board Action: The Board voted to replace Dr. Philip Howells with Dr. Jennifer Korzeb as an authorized signer on all MDS and District bank and investment accounts.
- 20-7/19/21 Board Action: The Board voted to remove Dr. Philip Howells as trustee of the MDS 401(k) Profit Sharing Plan and appoint Dr. Jennifer Korzeb as a trustee of the MDS 401(k) Profit Sharing Plan.
- 21-7/19/21 Board Action: The Board voted to enter into Executive Session at 5:08 pm.
- 22-7/19/21 Board Action: The Board voted to come out of Executive Session at 6:19 pm.
- 23-7/19/21 Board Action: The Board voted to report out of Executive Session that it would not support a request from the Medicaid Orthodontists of Massachusetts Association to support a potential ballot initiative in Massachusetts.
- 24-7/19/21 Board Action: The Board voted to report out Executive Session that it voted to say no to the proposed new Eastern Dentists Insurance Company (EDIC) Agreement as it was presented to the Board in December 2020.

## **August 20, 2021**

- 1-8/20/21 Board Action: The Board approved the Consent Calendar as presented, which included the following item:
- Approval of the July 19, 2021, MDS Board of Trustees meeting minutes.
- 2-8/20/21 Board Action: The Board approved the agenda for the August 20, 2021, MDS Board of Trustees meeting.
- 3-8/20/21 Board Action: The Board voted to sunset the Yankee Business Model Task Force and the Dental Work Force Task Force and decided that the COVID-19 Resurgence Task Force should remain in place until December 31, 2021.
- 4-8/20/21 Board Action: The Board voted to appoint Dr. Garret Wingrove as an MDS alternate delegate to the ADA House of Delegates.
- 5-8/20/21 Board Action: The Board voted to contribute a maximum of \$3,000 per delegate to Dr. Richard Rosato's campaign for ADA President-Elect for a total of no more than \$48,000. If there is excess funding beyond expenditures from any source, those funds should be returned to the Societies on a per delegate basis.
- 6-8/20/21 Board Action: The Board voted to approve an amendment to the MDS Employee 401(k) plan which changes the plan from a calendar year plan to a fiscal year plan.



- 7-8/20/21 Board Action: The Board voted to adopt the American Dental Association (ADA) recommendation that strongly encourages dentists and their team members to be vaccinated for COVID-19.
- 8-8/20/21 Board Action: The Board voted to go into Executive Session at 12:23 pm.
- 9-8/20/21 Board Action: The Board voted to come out of Executive Session at 12:27 pm.

## **August 30, 2021**

- 1-8/30/21 Board Action: The Board voted to appoint Dr. Tyler Sanslow as an MDS delegate to the ADA House of Delegates.

## **September 2, 2021**

- 1-9/2/21 Board Action: The Board voted to have the MDS sign onto the ADA's State Dental Association letter opposing the dental benefit in Part B of Medicare.

## **September 14, 2021**

- 1-9/14/21 Board Action: The Board approved the Consent Calendar as presented, which included the following items:
- Approval of the minutes from the August 20, 2021, MDS Board of Trustees Meeting.
  - Approval of the official recording of the August 30, 2021, electronic vote to appoint Dr. Tyler Sanslow as an MDS delegate to the ADA House of Delegates.
  - Approval of the official recording of the September 2, 2021, electronic vote to have the MDS sign onto the ADA's State Dental Association letter opposing the dental benefit in Part B of Medicare.
- 2-9/14/21 Board Action: The Board approved the agenda for the September 14, 2021, MDS Board of Trustees meeting as modified by the addition of a Report of the Immediate Past President.
- 3-9/14/21 Board Action: The Board voted to accept the Audit Report.
- 4-9/14/21 Board Action: The Board approved an official end date of June 30, 2022, for the Communications Task Force; the Diversity, Equity, and Inclusion Task Force; and the Governance Task Force.
- 5-9/14/21 Board Action: The Board approved the 2021 Trustee Selection and Nominations Committee Manual of Operations.
- 6-9/14/21 Board Action: The Board appointed Drs. John Gusha, Jennifer Korzeb, Paul McGrath, and Maritza Morell as members of the MDS Foundation Board of Directors.
- 7-9/14/21 Board Action: The Board appointed Drs. Paul Gamache and Maritza Morell to the MDS Executive Director Performance Review and Compensation Committee.
- 8-9/14/21 Board Action: The Board appointed the following members to the Yankee Oversight Committee.
- Dr. Todd Belfbecker
  - Dr. Cherie Bishop
  - Dr. Casey Cook
  - Dr. Michael Cooper
  - Dr. Andrea Fallon

- Dr. Matthew Fantasia
- Dr. Gigi Garcia-Rogers
- Dr. Jennifer Korzeb
- Dr. James Lee
- Dr. Raymond Martin
- Dr. Andrew Tonelli

9-9/14/21 Board Action: The Board approved the following statement: “The Massachusetts Dental Society (MDS) strongly encourages all dental professionals to be vaccinated for COVID-19 for in-person events and to abide by local guidelines for mask mandates.”

## November 2, 2021

- 1-11/2/2021 Board Action: The Board approved the November 2, 2021, Special Board of Trustees meeting agenda as presented.
- 2-11/2/2021 Board Action: The Board voted against, with three members voting for and six members voting against, the motion to postpone definitely.
- 3-11/2/2021 Board Action: The Board voted, with eight members voting for and one member voting against, to approve the new Conflict of Interest Policy. This policy will supersede the previous policy in all Board of Trustees matters and will be put forth to the House of Delegates for ratification at its January 2022 meeting.
- 4-11/2/2021 Board Action: The Board voted, with five voting for and three voting against, to strike the phrase “or by the President” from the first sentence of Section 1 – Calling of an Executive Session.
- 5-11/2/2021 Board Action: The Board voted unanimously to approve the Executive Session Policy and Procedures as amended.
- 6-11/2/2021 Board Action: The Board entered into Executive Session at 6:15 pm.
- 7-11/2/2021 Board Action: The Board voted to come out of Executive Session at 6:40 pm.
- 8-11/2/2021 Board Action: The Board voted to report out of Executive Session that it voted unanimously to approve the Executive Director’s tentative leave schedule.

## November 9, 2021

- 1-11/9/21 Board Action: The Board approved the agenda for the November 9, 2021, MDS Board of Trustees meeting as presented.
- 2-11/9/21 Board Action: The Board approved the Consent Calendar as presented, which included the following items:
- Approval of the minutes from the September 14, 2021, MDS Board of Trustees meeting.
  - Approval of the minutes from the September 14, 2021, MDS Insurance Services Board of Directors meeting.
  - Approval of the application for nonresident membership in the MDS for the following dentists.
    - Dr. Laura Callan
    - Dr. Emilia Viola Vajda
  - Approval of giving the Government Affairs Committee the additional charge of developing a policy on teledentistry.

- Approval of the appointment of Dr. Garrett Wingrove to the Government Affairs Committee.
  - Approval of the appointment of Dr. Michael Shannon to the Dental Practice and Benefits Committee.
  - Approval of a joint statement from the Massachusetts Dental Society and the Massachusetts Medical Society regarding preventing dental decay in young children.
- 3-11/9/2021 Board Action: The Board voted to go into Executive Session at 5:24 pm. All members of the Board, Guest Board, and staff were permitted to remain.
- 4-11/9/2021 Board Action: The Board voted to come out of Executive Session at 5:40 pm.
- 5-11/9/2021 Board Action: The Board voted to enter into Executive Session at 6:01 pm. Members of the Board and Guest Board were permitted to remain.
- 6-11/9/2021 Board Action: The Board voted to come out of Executive Session 6:39 pm.
- 7-11/9/2021 Board Action: The Board voted to report out of Executive Session the following:
- The Board tasks Dr. Paul McGrath and others to assess the California Dental Association’s relationship with The Dentists Insurance Company and to explore other insurance models and report back to the Board at its meeting on December 14, 2021.
  - The Board will schedule a meeting between the Board of Trustees and the EDIC Board of Directors at Yankee Dental Congress 2022.
- 8-11/9/2021 Board Action: The Board voted to update a policy it had originally approved in 2018 on attendance at the New England Dental Leadership Conference (NEDLC). The updated policy states: “Each year Massachusetts will send no more than 10 individuals to NEDLC, with the invitation being extended to the President, Vice President, first-year Trustees, Guest Board Members, graduates of the Leadership Institute, and District Chairs, in that specific order until all slots are filled. If the MDS fields a candidate for First District Trustee, that individual must be included as one of the members attending NEDLC.”
- 9-11/9/2021 Board Action: The Board voted to create a MassHealth Task Force. The Task Force will be charged with evaluating the MassHealth reimbursement rates and covered services, provider engagement, and collaboration with MassHealth and Massachusetts Medical Society to improve access to care and health. The Task Force will present its recommendations to the Board at its February meeting.
- 10-11/9/2021 Board Action: The Board voted to enter into Executive Session at 7:09 pm. All members of the Board, Guest Board, and staff were permitted to remain.
- 11-11/9/2021 Board Action: The Board voted to come out of Executive Session at 7:21 pm.
- 12-11/9/2021 Board Action: The Board voted to report out of Executive Session that it had voted to refer bills H1308 and S743, “An act to improve the oral health for all Massachusetts residents,” to the Government Affairs Committee and request it study the feasibility of supporting these two pieces of legislation.
- 13-11/9/2021 Board Action: The Board voted to enter into Executive Session at 7:40 pm. Only members of the Board of Trustees were allowed to remain.
- 14-11/9/2021 Board Action: The Board voted to come out of Executive Session at 7:59 pm.
- 15-11/2021 Board Action: The Board voted to report out Executive Session that it had agreed to modify an employee benefit of Executive Director Kevin C. Monteiro, CAE.