

Annual Report to the House of Delegates, January 25, 2023, from the

Dental Education Committee

As Co-Chairs, we herewith submit the following report:

The Committee was charged with surveying members and their staff regarding continuing education needs and wants. A survey was sent out in late August and again in September. There were 375 responses, allowing the committee feedback on attendee preference of types of courses, day, timing, and much more. This information will be used moving forward as future programming is planned.

In order to keep Massachusetts Dental Society (MDS) members aware of any changes and updates, we offered two key educational programs hosted by the Board of Registration in Dentistry:

- BORID Update 2022
- BORID's Licensure Requirements for dental Assistants

The Committee was able to work with the Massachusetts Periodontal Society and the Deans, faculty and residents from BU, Tufts, and Harvard to develop the Periodontic Symposium at Yankee Dental 2023. This is the first year bringing back this symposium in several years, and we hope to have a great outcome for Yankee 2023.

Currently the MDS holds the longest available ADA CERP (Continuing Education Recognition Program) Certification term of four years 11/1/19 - 12/31/23. Districts may also apply for ADA CERP status through the Extended Application Process (EAP.) The following Districts have been given extended approval as recognized ADA CERP providers 5/22-6/23:

- Berkshire
- Boston
- Merrimack Valley
- Metropolitan
- North Shore
- South Shore
- Valley
- Worcester

Applications for the CERP EAP must be submitted each year and were sent to all the Districts in November with materials due back to the MDS no later than January 13, 2023.

We would like to thank the Committee members for their engagement and collaboration: Dr. Pelly Chang, Dr. Carlos Davila Peixoto, Dr. Tevy Dines, Dr. David Kim, Dr. Peixi Liao, Dr. Joseph Maloney, Dr. Matt Mara, Dr. Vasiliki Maseli, Dr. Aikaterini Papathanasiou, and Dr. Vasiliki Tsakalelli.

Respectfully submitted,
Erin Breen, DMD
Irina Dragan, DMD, DDS

Dental Practice and Benefits Committee

As Chair and Immediate Past Chair, we herewith submit the following report:

The Dental Practice and Benefits Committee Charges

- Provide *Dental Insight Tips* to support the needs of dental practices
- Monitor insurance and dental benefit issues and make recommendations to the Board of Trustees
- Develop a plan for the MDS to improve the dental workforce shortage

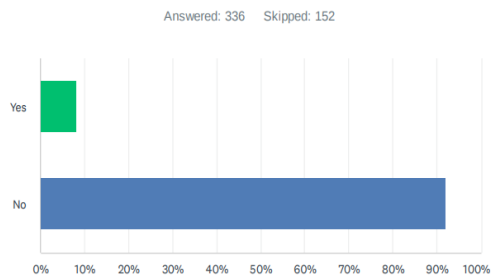
Considering these charges, the Committee has decided to focus on the following initiatives over the course of the year:

Dental Insurance Member Survey

In January of 2022, 488 members responded to the Dental Insurance member survey, which focused on audit related questions. Over 90% of the respondents had not been audited by a dental insurer in the past 5 years. Of those members who were audited, 60% were not required to refund any money. The audit experiences varied, with some members citing a horrible experience that required a significant amount of time and work, while others stated it was a simple process.

2022 MDS Membership Survey

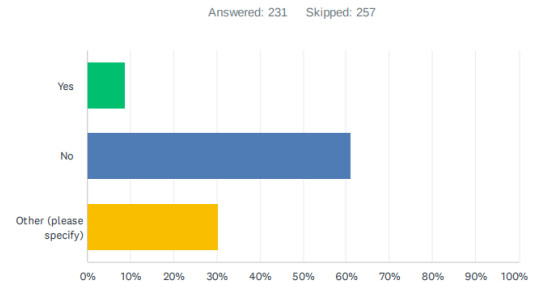
Q34 Have you been audited by a dental insurer in the past 5 years?



ANSWER CHOICES	RESPONSES
Yes	8.04% 27
No	91.96% 309
TOTAL	336

2022 MDS Membership Survey

Q36 Were you required to pay back money?



ANSWER CHOICES	RESPONSES
Yes	8.66% 20
No	61.04% 141
Other (please specify)	30.30% 70
TOTAL	231

Dental Assisting Shortage

The Committee is focused on helping to address the dental assisting shortage challenge that is affecting dental practices throughout Massachusetts. The Committee is looking at this issue from many lenses, including:

- Difficulty dental assisting programs are having to fill their dental assisting programs with candidates.
- OJT – potentially developing or using an existing resource to help dentists train OJTs
- Cost of dental assisting programs and scholarship opportunities
- Leveraging social media resources to attract people to the field
- Helping dentists connect with local dental assisting programs to leverage existing tools and externships opportunities

Increasing Dental Assistants- Program Proposal

The Committee discussed that the biggest challenge is to get candidates interested in the dental assisting field. The Committee received funding in 2021 from the MDS Board of Trustees to conduct a 6-month multifaceted Dental Assisting Program. We have partnered with Denterlein (the PR agency that MDS has a relationship with for Advocacy initiatives) on this program.

Denterlein initiated this program by surveying member dentists and dental assistants to learn more about the workforce challenges as well as gain information on what drew people to the dental assisting field.

Program Goals – The goals throughout the six months of the campaign are to:

- Raise visibility and awareness of dental assisting among potential employees and those that influence them (i.e. high school/community college counselors)
- Engage MDS members on the challenges and opportunities in solving for the dental assistant shortage to develop a visible public commitment to improving the attractiveness for the job of dental assistant
- Increase the recruitment and retention of dental assistants throughout the Commonwealth of Massachusetts

Strategy

- Develop survey to gather insights from dental assistants,
- Leverage survey results and other research to develop:
 - Campaign messaging
 - Content for dedicated page on MDS website / other opportunities for content marketing
 - Outreach letter
 - Social media advertising (Facebook/Instagram, Google AdWords)
- Invite dental assisting school program managers to DPB meeting to collaborate on dental assisting workforce challenges and learn about programs and tools that are available
- Identify and work with potential strategic partners, influencers in support of the campaign
- Leverage MA-wide network of MDS members

Phase I – Inform (Complete)

- Dental Assistant survey - completed 250 responses.
- Research and identify mailing lists sources

Phase II – Create (Complete)

- Message development
- MDS webpage development
- Draft outreach letters (high school & community college)
- Develop social/digital media advertising content

Membership Launch (January 2023) – We will be launching Phase II in January 2023 and promoting the program in the MDS membership booth at Yankee. Components include:

- Launch dedicated webpage <https://massdentalassisting.org/>
- Begin paid social/digital media advertising
- Send outreach letters to identified targets starting with high school guidance counselors

Phase III – Engage, Refine, and Report

- Identify potential influencer / strategic partner support
- Leverage campaign materials to be amplified by MDS members to their networks
- Provide monthly reports, and recommendations for refinements based on data collection efforts

Phase IV – Campaign Conclusion

- Provide final report on campaign metrics, insights gleaned, and recommendations for next steps

Dental Practice Insights



Dental Practice Insights is a tip that is emailed to all MDS members monthly on Mondays. It provides a useful tip that a member can immediately incorporate into their practice. This member benefit continues to be well received by members and typically has a 28–60% open rate.

Subject	Open Rates
Putting Patients on hold	54%
Handling patient complaints	54%
Thinking of hiring an OJT	37%
Appreciating team members	52%

Peer Review

The Peer Review Program is one of the MDS most valuable member benefits. Peer Review offers a nonlegal, non-punitive process available only to members of the MDS. The program relies on the good faith between both parties to resolve their differences in order to promote the best possible oral health of the patient. Recommendations are made within the peer review system as a “gesture of goodwill.” The Committee conducted regional peer review training for the districts to help educate district leaders on peer review process.

Respectfully submitted,
Jeffrey R. Karen, DDS (January 2022-June 2022)
Edwin J. Helitzer, DMD (July 2022-Present)

Annual Report to the House of Delegates, January 25, 2023, from the

EDIC

As the MDS Designated EDIC Directors, we herewith submit the following report:

It has been a busy and exciting year for Eastern Dentists Insurance Company (EDIC). We welcomed our new President and Chief Executive Officer Mr. Edward Carroll, Esq, on July 25th. A Massachusetts native with over 25 years of experience in the medical malpractice industry, Ed was most recently the Vice President of Underwriting for ISMIE Mutual Insurance Company based in Chicago. Prior to ISMIE, Mr. Carroll was the Director of Underwriting for Connecticut Medical Insurance Company (CMIC). Before joining CMIC, Mr. Carroll spent twelve years at Chubb Specialty Insurance Company as a Senior Underwriting Officer. He practiced law in Springfield before entering the insurance industry and holds a bachelor's degree from Georgetown University and a juris doctor from Western New England University.

We also wished Ms. Sheila Anzuoni a very happy retirement after 30 years of exemplary service to EDIC, culminating as President and CEO, a position she held since 2019. We applaud and thank Ms. Anzouni for her leadership and her indelible impact on EDIC's success. She helped establish a culture at the company that fosters loyalty, communication and collaboration among the staff and the Board. The relationships she built over the years with our collective business partners enabled EDIC to become the successful company it is today.

We welcomed two new Directors to the Board: Dr. Amit Vora, a periodontist in Edison, NJ, and Dr. Nipa Thakkar, a general dentist in West Chester, PA.

The EDIC staff has been working a hybrid schedule for most of the year and continues to provide excellent service to our policy holders. As part of that excellent service, EDIC continues its Risk Management webinars. The spring 2022 schedule included "Peri-Implantitis" by Jon B. Suzuki, DDS; "Eye Safety" by Peter Arsenaault, DMD, MS, MBA; "Informed Consent" by Tom Borgia, DDS, and the fall schedule included other topics such as health care fraud including dental; pharmacologic management of acute dental pain and the prescription opioid epidemic, and management of medical emergencies.

EDIC is doing well in a market challenged by many factors, and the company is returning to a normal pre-pandemic schedule of activity. Marketing and Creative Director Melissa Pontes continues to brainstorm innovative and strategic ways to meet with students. Ms. Sydney LaPointe has been hired as EDIC's Marketing and Events Coordinator and has been busy visiting many of our future policy holders at dental schools in many of the 11 states where we write policies. To continue to attract dental students to our marketing, EDIC has added a Tik Tok account to its social media platform.

EDIC continues to fund scholarships at University of New England and University of Connecticut Schools of Dentistry and donates \$5,000 per year to each of the three Boston dental schools.

EDIC has launched a new charity program titled "EDIC ROOTS—From Dental Roots to Community Roots" and has given our staff a meaningful way to engage in the Westborough community where we have been located for 31 years.

Economic factors continue to affect every industry, with the tight labor market and possible recession loom overhead. Trying to battle inflation while encouraging growth is a continuous challenge, yet EDIC maintains a positive financial position. The company is experiencing the same challenges as all businesses as it finds a balance between retaining and attracting good employees while keeping expenses reasonable. The employee turnover rate at EDIC has been extremely low historically.

MA and NC are the states in which we write the most policies. 5,579 insureds comprise 40 less policies written in 2022 compared to 2021 (as of December 7, 2022) and break down to the following numbers by state: MA 2,089, NC 1,210, NJ 621, NY 567, PA 498, CT 157, NH 130, VA 106, RI 103, ME 78, VT 20.

On a less positive note, the number of policies for MDS members continues to erode at a higher rate each year. Under current conditions EDIC may not sell policies to Massachusetts dentists who are not MDS members. This means that as more Massachusetts dentists may choose to not renew their membership in MDS, it reduces the size of the pool of dentists that can purchase an EDIC policy. Therefore our number of Massachusetts policy holders shrinks accordingly. This makes it extremely important, even essential, that both MDS and EDIC make every effort to retain members and hopefully increase membership.

Respectfully submitted,
Janis Moriarty, DMD
Charles Silvius, DDS

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Ethics Committee

As Chair, I herewith submit the following report:

The code for dentists is embodied in the *Principles of Ethics and Code of Professional Conduct of the American Dental Association (ADA)*. The code is based on the five fundamental principles of autonomy, beneficence, nonmaleficence, justice, and veracity. As stated in the code, “the dental profession holds a special position of trust within society. As a consequence, society affords the profession certain privileges that are not available to members of the public at large. In return, the profession makes a commitment to society that its members will adhere to high ethical standards.”

The MDS Ethics Committee is focused on upholding that code and continuing to educate members on their ethical responsibilities. During the course of everyday practice, dentists are faced with ethical decisions that must be made for the good of their patients.

The charges for the current governance year are as follows:

- Be responsible for the formulation and dissemination of information related to ethical and professional conduct in the practice and promotion of dentistry
- To provide guidance to members on ethical issues
- To address written charges referred to the Society against a member who has allegedly violated one of the following:
 - Having been found guilty of a felony
 - Having been found guilty of violating the statutes of the Commonwealth relative to the practice of dentistry or of any other area controlled by dental laws, including the Rules and Regulations of the BORID.
 - Violating these Bylaws, the MDS Code of Ethics, or the principles of Ethics and Code of Professional Conduct of the ADA.
- To create content for MDS communications channels to be published quarterly and distributed to the Districts for use to remind members of ethical obligations (Like “Ethical Moment” in the *Journal of the American Dental Association* [JADA])
- To create a CE/webinar or article using the principles of ethics to be used at schools and for members/office staff

Violations/Education

The Committee also reviews, as needed, potential ethics violations and makes recommendations on how to address the related issue(s).

The Committee plans to develop an online ethics course that members who get sanctioned by BORID could take.

The Committee plans to produce ethical tips on the following

- Advertising - specialties that are recognized by the ADA
- How to handle bad reviews
- Evaluating other dentists’ work – communication requirements

Respectfully submitted,

Lisa Gamache, DMD

Annual Report to the House of Delegates, January 25, 2023, from the

Government Affairs Committee

As Co-Chairs, we herewith submit the following report:

In January of 2022, the legislative agenda the MDS supported, An Act Relative to Increasing Patient Choice Through Assignment of Benefits and An Act Relative to Transparency of Dental Benefits Corporations, were not voted out of committee. This effectively tabled our legislative agenda until the 2023/2024 legislative session. With our agenda sidelined, the Government Affairs Committee recommended to the Board of Trustees that they support the Question 2 ballot initiative.

The Committee was able to engage membership on a scale that we have not yet seen and begin building an operation that will support our advocacy efforts far beyond this year's ballot initiative. Our efforts strengthened our grassroots advocacy efforts across the Districts, energized our membership, and was instrumental in raising awareness of our political activity across the organization.

The Committee continues to encourage grassroots meetings in the Districts to help build relationships with key members of the legislature and educate them on oral health issues. We are looking forward to continuing our efforts with renewed excitement for the 2023/2024 session.

Over the past year the Government Affairs Committee has engaged in the following activities:

- **Advocacy Webinar Series:** The Committee hosted a webinar series for membership that educated them on the merits of Question 2 and how they could involve themselves in the campaign. Over 100 MDS members from across the Commonwealth signed up to participate.
- The Committee helped to develop the advocacy toolkit that was widely shared with membership as well as outside of the organization. This toolkit was used by members to educate staff, patients, family, and friends.
- **ASDA Student Engagement:** Committee Co-Chair Dr. Keri Discepolo, MDS President Dr. Meredith Bailey and Brian Monteiro spoke at numerous lunch and learns for area dental students. In turn dental student registered voters, volunteered for visibility events, and provided phone banking.
- **District Outreach:** Numerous members of the Committee spoke at various MDS District events communicating the MDS position and our activities on Question 2. Success: All Districts contributed financially to the campaign.
- **Media:** Dr. Andrew Tonelli, Co-chair of the Committee, and Brian Monteiro participated in numerous media opportunities. i.e. print, radio and podcasts.
- **Boston Globe Endorsement:** Committee Co-Chair Andrew Tonelli was interviewed and quoted extensively in the Boston Globe's article endorsing Question 2.
- **Phone Banking:** Members of the Committee volunteered to phone bank MDS members, urging them to vote yes on two.

Respectfully submitted,
Keri Discepolo, DDS, MPH
Andrew Tonelli, DMD

Dentist Health and Wellness Committee

As Chair, I herewith submit the following report:

The health and wellness of our members is very important to maintaining a thriving Society. The Massachusetts Dental Society (MDS) Dentist Health and Wellness Committee (DHWC) has the important role of educating our members on health and wellness concerns.

Health and Wellness Corner

The DHWC offered a Health and Wellness corner of the MDS Membership Booth at Yankee Dental Congress 2022. This was an entertaining and educational area that highlighted the DHWC and valuable wellness resources. The area included a body composition analysis service with personalized consultations. The Committee will be once again be offering the wellness corner at Yankee Dental Congress 2023, which will include a posture analysis service with personalized consultations.

Hike

The DHWC hosted a group hike for members on October 23, 2022. Attended by over 15 members, the group enjoyed a scenic fall hike at Blue Hills Reservation followed by a luncheon.

Future Events

The DHWC is planning several events for the upcoming months. An in-person yoga class will be held at Lifetime Fitness on January 7, 2023, for members. The DHWC is also planning a virtual event during the winter months that will focus on mental health. Additionally, an in-person event titled "Beyond the Mask" will take place at The Center for the Arts in Natick (TCAN) in April 2023. The program will include an up-close-and-personal "TED-Talk" style presentation with a few speakers with the goal of creating a community where dentists can share their stories, struggles, and strategies, and learn from one another. Each speaker has persevered through life's obstacles and shares their personal motivational stories with colleagues.

Online Presence

The DHWC continues to provide a presence on the MDS Health and Wellness Facebook group, with frequent posts prompting discussion questions amongst members. Wellness tips also continue to be shared with members on a regular basis via MDS e-news.

District Support

The DHWC provides Districts with a list of Health and Wellness speakers for District programs. Districts may select a speaker from this list and the Committee will provide the related stipend to cover the cost of the speaker.

Helping Members

The Committee is also charged with developing an effective informational and educational program to aid and assist the members who voluntarily seek out services for a better and improved quality of life at a confidential and peer level. Dr. Alan Budd serves as Program Director for these related support services.

The DHWC seeks to meet its responsibilities by offering prevention, education, and early intervention services. These services are available to all members across the 14 MDS Districts. The DHWC maintains a website that provides information about SUD and other health and wellness issues. Advertisements in the *Journal of the Massachusetts Dental Society* prompt calls from member dentists and others about an increasingly broad range of issues. While the majority of calls to our toll-free help-line concern health problems and legal consequences due to alcohol misuse and the illicit use of prescription medications, the Committee encounters an increasingly complex range of issues and licensees with dual diagnosis. Many calls are from dentists requesting assistance prior to, or in anticipation of, involvement with a regulatory agency. We also receive calls about issues related to staff and family members.

Respectfully submitted,
Eric Block, DMD

Membership Committee

As Chair and Immediate Past Chair, we herewith submit the following report:

Membership

Members are the core foundation of the Massachusetts Dental Society (MDS). Members give not just their dues money, but many give their time, energy, and expertise to this professional organization. MDS takes great pride in knowing that while many similar membership organizations have struggled in recent years to maintain membership, the MDS has been able to maintain a steady membership with approximately a 75% market share. This is a significant accomplishment during these changing economic times. In the past year, the MDS renewed 94% of our membership and grew our membership to over 4,000 members. Due to the current membership climate, it is more important than ever for the MDS to continue to evolve and adapt to the emerging needs of our diverse membership and effectively communicate with our members.

Recruitment and Retention

Following the Strategic Plan, MDS recruitment efforts remain targeted toward nonmembers dentists one to 3 years out of dental school based on the license issue date. Over the course of 2021-2022, the Membership Committee focused on the development of engagement activities that align with the following Membership Committee charges:

- Provide outreach to all members via programs that demonstrate member value
- Manage 10 Under Ten program
- Monitor membership trends through member feedback, particularly among under-represented segments, DSOs, and new graduates (less than 3 years out of school) and make recommendations to the BOT to implement initiatives to increase membership and improve member value of these segments.
- Develop a plan to improve retention of members less than three years in practice to be presented to the BOT and executed during the 2021-2022 term. Develop and execute retention and recruitment initiatives for all members

Programming and events include:

- **Social Events at Yankee**
We held an MDS member reception at Yankee 2022 in the MDS Membership booth and brought members together to help foster a community of members. Similar member receptions are planned in the MDS membership booth for Yankee 2023 – with a reception taking place on Thursday, January 26, and Friday, January 27, both starting at 4 pm.
- **Appreciation Brunch**
A Member Appreciation Brunch was held in June 2022, which targeted members who have been in the MDS for 15+ years. It was an opportunity to thank them for their involvement in organized dentistry. The program was held at the Verve Hotel in Natick, MA, and was very well received. Fifty dentists who have been members for 15+ years attended the appreciation brunch and were thanked for their commitment to organized dentistry.
- **District Support and Dashboards**
The MDS provided virtual program support for many Districts over the 2022 governance year, as many Districts were still uncomfortable meeting in person due to covid/safety concerns.

District chairs received quarterly dashboards with valuable District membership information to aid them in their recruitment and retention efforts. The dashboards provided information on retention, comparison to other Districts, and nonmember statistics. The leaders were encouraged to reach out to their membership and engage District members in District activities. District chairs were also supplied with membership lists, and nonmember lists on a quarterly basis.

- **10 Under Ten**
Recipients of the 10 Under Ten awards have made a significant contribution to the profession, their community, and/or organized dentistry. The membership committee is charged with selecting the winners. The 2022 award recipients were recognized in the Summer Journal. The 2023 recipients were just selected

and will be recognized at the Awards ceremony on Thursday, January 26, at Yankee and will also be featured in the Summer 2023 Journal.

- **Student Field Trips**

The Massachusetts Dental Society and the Berkshire District Dental Society teamed up for a Student Day on Sunday, April 3, 2022, at the Apple Tree Inn in Lenox, MA. The visit aimed at introducing third and fourth-year dental students to the idea of practicing dentistry in that part of the state, an area that often experiences a need for dentists. The trip gave dental students the opportunity to visit the area and consider the Berkshires as a possible career path following graduation. 15 dental students from Boston University Henry M. Goldman School of Dental Medicine, Harvard School of Dental Medicine, and Tufts University School of Dental Medicine traveled from Boston to the Berkshires to enjoy a networking luncheon with presentations from local dentists, followed by an afternoon of dental office tours. We plan to hold this program again in the Spring of 2023.

- **Advocacy Engagement**

This has been a milestone year for member engagement through our Vote Yes on 2 advocacy efforts. The Vote Yes on 2 campaign engaged hundreds of members in outreach efforts, including Hub station coordination, signage distribution, town halls, media support, peer-to-peer outreach, patient education, social media postings and community outreach.

- **At-Risk Members**

In addition to looking at engagement activity, we have also analyzed the like characteristics of members who do not renew. We have identified members we deem to be 'at-risk' for not renewing based on analytics from the MDS Salesforce database on the like characteristics of members who did not renew. These analytics have revealed that the most significant characteristics tied to non-renewals is the length of membership. Members in the 1-3 years out of dental school category are the most at risk of not renewing. Targeted programs will be planned for the At-Risk categories.

- **Students**

The MDS devotes significant time in cultivating relationships with dental students at the three Boston Dental schools to develop an understanding of the benefits of organized dentistry. Unfortunately, the blizzard during Yankee 2022 resulted in the Annual Student Debate program being postponed. It was held on Sunda, March 27, 2022, at the Omni Parker House.

In addition, MDS supported the dental schools and students with their white coat ceremonies, annual dental school orientations, advocacy briefings, lunch and learns, and event sponsorships.

Diversity Equity and Inclusion (DEI) Subcommittee

The Membership Committee plans to create a subcommittee to address DEI initiatives and programs for the Society.

Respectfully submitted,

Andre Zelikov, DDS. Chair July 1, 2021- June 30, 2022

Kadambari Rawal Chair July 1, 2022 – June 30, 2023

Annual Report to the House of Delegates, January 25, 2023, from the

Trustee Selection and Nominations Committee

As Speaker, I herewith submit the following report:

The Trustee Selection and Nominations Committee had its initial meeting on November 1, 2022, for the Speaker to inform the Committee of its charges and to elect its Chair. South Shore District representative Dr. Frances Clairmont ran unopposed for Chair and was selected by acclamation. The Committee next met on November 21, 2022, to finalize its schedule for the Committee's interview and selection process and to review the candidates' application packets.

The Committee met on December 13, 2022, and interviewed the unopposed candidates for Regional Trustee from Region 1, Region 4, and Region 6. They also interviewed the unopposed candidate for At-Large Trustee.

The Trustees for those Regions and the At-Large Trustee for the 2022-2023 MDS Board of Trustees are:

- Region 1 (Berkshire and Valley Districts): Dr. Colleen Chambers
- Region 4 (Metropolitan and Middlesex): Dr. Mary DeMello
- Region 6 (East Middlesex, Merrimack Valley, and North Shore): Dr. Albert Sandler
- At-Large Trustee: Dr. Dylan Weber

The MDS Officer positions up for election this year are Vice President and Secretary. The Committee interviewed the unopposed candidate for Vice President and three candidates for Secretary

This slate will be forwarded to the 2023 MDS House of Delegates on January 25, which is being held at the Seaport Hotel in Boston:

- President: Dr. Abe Abdulwaheed (will serve the 1st year of a two-year term)
- Vice President: Dr. Steven Spitz
- Speaker of the House: Dr. Raymond K. Martin (will serve the 2nd year of a two-year term)
- Treasurer: Dr. Jennifer Korzeb (will serve the 2nd year of a two-year term)
- Secretary: Dr. L. Jeffrey Lowenstein
- Immediate Past President: Dr. Meredith Bailey (will serve the 1st year of a one-year term)

Respectfully submitted,
Raymond K. Martin, DDS

Annual Report to the House of Delegates, January 25, 2023, from the

MDS Foundation

As Chair, I herewith submit the following report:

Increasing Access to Dental Care Grants

Since 2010, the MDS Foundation has focused its grant making efforts on funding programs and projects conducted by nonprofit organizations across the state whose purpose is increasing access to oral health care for underserved populations. More than 30 programs have received funding from our “Access to Care Grants” during the past 10 years. These grants have contributed close to \$1.1 million to local community organizations.

In 2022, the Foundation continued its grant giving and identified four programs to receive Access to Care Grant funding.

- The Dental Lifeline Network was awarded \$12,500.
- The Harvard Action for Children and Teens in Oral Health Need (ACTION) Program was awarded \$10,000.
- The Holyoke Health Center was awarded \$12,350
- The Volunteers in Medicine – Berkshires was awarded \$25,000

Foundation Registration Roundup at Yankee

For the 2023 Yankee Dental Congress, the Foundation was again able to ask registrants if they would like to round up their total registration fee to the nearest \$5 or \$10 increment. This roundup opportunity allows the Foundation to get its name and branding in front of not only MDS members, but also the dental community of New England. To date almost \$2,000 has been raised through this promotion.

Board Restricted Fund

This fund became a reality in 2009 when the House of Delegates voted to assess MDS members in order to build an “endowment” for the Foundation (correctly referred to as a Board restricted fund). As of December 31, 2022, the fund totaled \$1,257,953.45. A percentage of the interest earned on the fund amount over \$1M will be used to fund access to care programs/projects. The investing of the fund is managed by the MDS Board of Trustees Investment Subcommittee, with oversight by the MDS Foundation Board.

I urge all members of the House to continue to support your Foundation with your generous contributions and volunteer efforts. A list of the contributors to the Foundation follows this report.

COVID Recovery Fund

In 2020 the MDS Foundation established a COVID Recovery Fund to assist members by purchasing and distributing PPE equipment when it was in short supply. As of December 31, 2022, \$49,156.79 remains in that fund. The MDS Foundation Board recently voted to make the COVID Recovery Fund a Disaster Fund to assist members and other associations with recovering from natural disasters that may occur. In October 2022 the MDS Foundation donated \$35,000 to the Florida Dental Association Disaster Fund to be used for hurricane relief.

Respectfully submitted,
Robert S. Lewando, DDS

Support from the following generous donors has earned them placement in the Foundation Lifetime Giving levels below:

Visionaries: Donations of \$150,000+

Major Benefactors: Donations of \$100,000 - \$149,999

The Alan K. & Isabelle DerKazarian Foundation*
Dr. Roderick W. Lewin

Benefactors: Donations of \$75,000 - \$99,999

Dr. Raymond K. Martin*

President's Society: Donations of \$50,000 - \$74,999

Founder's Society: Donations of \$25,000 - \$49,999

Dr. Ronald M. Chaput*
Dr. Martin A. Wohl & Mrs. Marisa Labozzetta*
Dr. Howard M. Zolot
North Shore District Dental Society

DerKazarian Society: Donations of \$15,000 - \$24,999

Named in memory of Dr. Alan K. DerKazarian, who served as the 142nd President of the Massachusetts Dental Society and Past Chair of the MDS Foundation

Dr. Robert E. Boose*
Dr. Robert A. Faiella
Dr. Charles A. Gagne
Dr. Richard LoGuercio*
Dr. David P. Lustbader*
Dr. John P. Pietrasik*
Dr. Tofigh Raayai

Dr. Edward Swiderski*
42 North Dental
Massachusetts Dental Society
Merrimack Valley District Dental Society
Middlesex District Dental Society
Southeastern District Dental Society
Worcester District Dental Society

Morton Society: Donations of \$10,000 - \$14,999

Named for the Massachusetts dentist who performed the first public demonstration of ether as an anesthetic in dental surgery in 1846

Dr. Randall L. Davis
Dr. John P. Fisher*
Dr. Geraldine C. Garcia-Rogers*
Dr. David B. Harte
Dr. Robert S. Lewando*
Dr. Robert E. Losert

Dr. Nan E. Niland
Dr. Tina L. Wang*
Eastern Dentists Insurance Company
South Shore District Dental Society
Valley District Dental Society

Salmon Society: Donations of \$5,000 - \$9,999

Named for the first President of the Massachusetts Dental Society in 1864

Dr. Casey Cook*
Dr. Mark J. Doherty
Dr. Milton A. Glicksman
Dr. Ann Kirk
Dr. Janis B. Moriarty*
Dr. AnhPhi Nguyen*

Dr. Andrea Richman*
Dr. Samuel M. Shames
Dr. James N. Thiel
Boston District Dental Society
Cape Cod District Dental Society
Greater Boston Convention & Visitors Bureau

***Donated \$100 or more during the 2022-2023 fiscal year, which runs from July 1, 2022, through June 30, 2023**

The following donor list reflects gifts of \$100 or more made **during the 2022-2023 fiscal year**, which runs from July 1, 2022, through June 30, 2023:

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2021-2022 MDS Foundation Donors as of January 5, 2022

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***Donated \$100 or more during the 2021-2022 fiscal year, which runs from July 1, 2021, through June 30, 2022**

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